C Class 31 January 2025



Fund manager: Thalia Petousis **Fund inception date:** 27 March 2013 **Registration number:** 47091

Fund description and summary of investment policy

The Fund invests in a focused portfolio of African securities that are selected for their expected risk and return profile. The Fund may invest a substantial portion of the assets in a single country or region rather than a diversified portfolio of assets.

Classification: Africa - Interest Bearing

Fund objective and benchmark

The Fund seeks to achieve the maximum US dollar total return while minimising the risk of loss within the context of an African bond fund. The benchmark is the FTSE 3 Month US T Bill + 4% Index.

African security markets

There are numerous risks involved in investing in African security markets. These risks may be significantly higher than in more developed markets and may include (but are not limited to) the following:

- Individual countries may impose capital controls preventing the repatriation of foreign currency
- Returns are expected to be more volatile, and the average drawdown may be higher, than in more developed markets
- Low liquidity whereby subscriptions into the Fund may have to be phased in, and redemptions from the Fund may be limited per dealing day
- Market prices may not accurately reflect the fair value of a Fund asset and fair value pricing may be used

There is no assurance that the investment approach of the Fund will be successful or that the Fund will achieve its investment objective.

See the "Important information for investors" section for more information.

How we aim to achieve the Fund's objective

We assess an asset's intrinsic value based on long-term fundamentals and invest where our assessment of intrinsic value exceeds the price by a margin of safety. This approach allows us to identify assets that may be out of favour with the market because of poor near-term prospects, but offer good value over the long term.

Suitable for those investors who

- Seek exposure to African interest-bearing assets
- Are comfortable with above-average market and currency fluctuations
- Are prepared to take on the risk of capital loss
- Have a minimum investment horizon of five years

Fund information on 31 January 2025

| Fund currency | US\$ |
|-----------------------------------|-------------------|
| Fund size | US\$325m |
| Number of shares | 1 633 110 |
| Price (net asset value per share) | US\$190.09 |
| Number of issuers | 18 |
| Dealing day | Weekly (Thursday) |
| Class | C |
| Class inception date | 14 May 2020 |

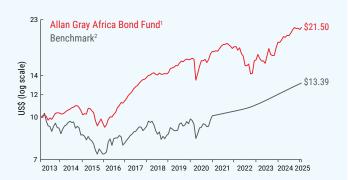
Minimum investment amounts

| Minimum initial investment | US\$100 000 |
|-------------------------------|-------------|
| Minimum subsequent investment | US\$1 000 |

- Prior to the inception of this class of the Fund, the
 performance and risk measures are calculated using the
 A class performance of the Fund. The net of fee return
 is calculated as the gross of fee return reduced by an
 investment management fee of 0.7% per annum, which
 is accrued monthly in arrears.
- The current benchmark is the FTSE 3 Month US T Bill + 4% Index. From inception to 31 December 2020 the benchmark was the J.P. Morgan GBI-EM Global Diversified Index. Performance as calculated by Allan Gray as at 31 January 2025. Calculation based on the latest available data as supplied by third parties.
- Maximum percentage decline over any period calculated from monthly returns. The maximum drawdown occurred from August 2021 to September 2022 and maximum benchmark drawdown occurred from April 2013 to December 2015. Drawdown is calculated on the total return of the Fund/benchmark (i.e. including income).
- 4. The percentage of calendar months in which the Fund produced a positive monthly return since inception.
- 5. The standard deviation of the Fund's monthly return.
 This is a measure of how much an investment's return varies from its average over time.
- 6. This is the highest or lowest rolling 12-month return the Fund has experienced since inception. The Fund's highest annual return occurred during the 12 months ended 28 February 2017 and the benchmark's occurred during the 12 months ended 31 March 2021. The Fund's lowest annual return occurred during the 12 months ended 30 September 2022 and the benchmark's occurred during the 12 months ended 31 August 2015. All rolling 12-month figures for the Fund and the benchmark are available from the Allan Gray Service Team on request.

Performance in US\$ net of all fees and expenses

Value of US\$10 invested at inception with all distributions reinvested



| % Returns | Fund ¹ | Benchmark ² |
|---|-------------------|------------------------|
| Cumulative: | | |
| Since inception (27 March 2013) | 115.0 | 33.9 |
| Annualised: | | |
| Since inception (27 March 2013) | 6.7 | 2.5 |
| Latest 10 years | 7.7 | 4.5 |
| Latest 5 years | 5.4 | 6.6 |
| Latest 3 years | 5.6 | 8.2 |
| Latest 2 years | 12.3 | 9.4 |
| Latest 1 year | 13.8 | 9.4 |
| Year-to-date (not annualised) | 2.0 | 0.7 |
| Risk measures (since inception. based on month-end prices) | | |
| Maximum drawdown ³ | -22.8 | -29.3 |
| Percentage positive months ⁴ | 65.0 | 71.3 |
| Annualised monthly volatility ⁵ | 10.4 | 9.5 |
| Highest annual return ⁶ | 28.4 | 22.3 |
| Lowest annual return ⁶ | -22.0 | -21.5 |



Fund manager: Thalia Petousis Fund inception date: 27 March 2013 Registration number: 47091

Meeting the Fund objective

The Fund seeks to achieve the maximum US dollar return while minimising the risk of loss within the context of an African bond fund. The Fund experiences periods of underperformance in pursuit of this objective. Since inception, the Fund has outperformed its benchmark and delivered positive absolute returns in US dollars.

Subscription and redemption charge

Investors will be charged 0.5% when subscribing for Fund shares and 0.5% when redeeming Fund shares. These charges are paid into the Fund to offset the costs associated with the transactions that are borne by the Fund. Allan Gray Bermuda Limited (the "Investment Manager") may waive these charges at its discretion, for example in the case of significant offsetting between subscriptions and redemptions.

Annual management fee

The management fee consists of a fixed fee of 0.70% p.a.

Total expense ratio (TER) and transaction costs7

The annual management fee charged is included in the TER. The TER is a measure of the actual expenses incurred by the Fund over a one- and three-year period (annualised). Since Fund returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns (refer to page 4 for further information). Transaction costs are disclosed separately.

| TER and transaction costs breakdown for the 1- and 3-year period ending 31 December 2024 | 1yr % | 3yr % |
|--|-------|-------|
| Total expense ratio | 0.78 | 0.78 |
| Management fee | 0.70 | 0.70 |
| Custody fees | 0.05 | 0.05 |
| Other costs excluding transaction costs | 0.03 | 0.03 |
| Transaction costs | 0.00 | 0.00 |
| Total investment charge | 0.78 | 0.78 |

^{7.} Prior to the inception of this class of the Fund, the TER and transaction costs data is that of the A Class of the Fund, reduced by 0.3% p.a.

Fund positioning on 31 January 2025

| | Local currency | Foreign currency | % of portfolio |
|--------------------------|----------------|------------------|----------------|
| Governments ⁹ | 22.2 | 40.4 | 62.6 |
| Egypt | 8.8 | 10.2 | 19.0 |
| Ivory Coast | 0.0 | 14.4 | 14.4 |
| Senegal | 0.0 | 6.5 | 6.5 |
| Ghana | 1.8 | 4.2 | 6.0 |
| Zambia | 5.1 | 0.0 | 5.1 |
| Uganda | 3.8 | 0.0 | 3.8 |
| Benin | 0.0 | 3.5 | 3.5 |
| Namibia | 2.7 | 0.0 | 2.7 |
| Angola | 0.0 | 1.6 | 1.6 |
| Nigeria | 0.0 | 0.0 | 0.0 |
| Corporates ⁹ | 0.0 | 35.3 | 35.3 |
| Nigeria | 0.0 | 14.5 | 14.5 |
| South Africa | 0.0 | 6.5 | 6.5 |
| Ghana | 0.0 | 6.1 | 6.1 |
| United States | 0.0 | 4.7 | 4.7 |
| Equatorial Guinea | 0.0 | 3.5 | 3.5 |
| Cash ⁸ | 0.3 | 1.8 | 2.1 |
| Total (%)9 | 22.5 | 77.5 | 100.0 |

Weighted average yield on 31 January 2025

| | Weighted average yield (%) | % of portfolio |
|---------------------|----------------------------|----------------|
| Local currency | 20.6 | 22.2 |
| Other ¹⁰ | 8.2 | 14.8 |
| US\$ | 9.8 | 60.9 |
| Cash | 0.0 | 2.1 |
| Total (%) | 11.7 | 100.0 |

Asset allocation on 31 January 2025

| Asset Class | Total |
|--------------------------------|-------|
| Net equity | 0.0 |
| Hedged equity | 0.0 |
| Property | 0.0 |
| Commodity-linked | 0.0 |
| Bonds | 91.9 |
| Money market and bank deposits | 8.1 |
| Total (%)9 | 100.0 |

- Cash is held in multiple currencies and includes USD treasury bills.
- 9. There may be slight discrepancies in the totals due to rounding.
- 10. Represents all non-cash holdings not denominated in local African currency or US\$ (eg. EUR)

Allan Gray Africa Bond Fund

C Class 31 January 2025



Fund manager: Thalia Petousis Fund inception date: 27 March 2013 Registration number: 47091

The Fund delivered a double-digit US dollar return of 11.4% in 2024, outperforming its benchmark and major global bond indices. This is the result of the excessive market discounts that were previously being applied to African hard currency debt securities that traded at cents on the dollar. Several factors impacted the valuation rerating over the year – namely, falling inflation, a declining oil price that lowered energy import bills, a softer global and local interest rate environment that alleviated the sovereign debt servicing burden, bulky IMF relief packages, foreign aid and – in some exceptional cases – the phenomenon of governments living more within their means given their lack of access to the international borrowing markets. The high cost of raising African debt under a new world order of more discerning offshore investors has been too punishing for many sovereigns to consider.

Despite the price rally seen in 2024, the Fund is arguably not overvalued and still looks attractive versus its own history – offering a 12% yield against a modified duration of 4.4. Importantly, 80% of the Fund is invested in hard currency bonds, mainly being US dollar investments and a small portion in euros. As we no longer live in a paradigm of zero percent US interest rates, animal spirits in the Sub-Saharan African bond space have tempered down and debt is priced cheaply. For the 20% of the Fund invested in local currencies, many of these are new positions in markets we have not invested in for the last several years, during which time exchange rates have experienced steep devaluations. The Egyptian pound, Ghanaian cedi and Zambian kwacha, for example, have lost 69%, 58% and 40% of their value against the US dollar over the last three years, respectively. At highly depressed valuations, the Fund has now entered small positions in each local currency market.

Additionally, in the case of Zambia, the sovereign has arguably emerged from default with a lower risk of re-entering distress and a greatly improved long-dated debt trajectory that offers them a very manageable interest service and refinancing burden. Encouragingly, mining production has also not been

significantly impacted by Zambia's drought-related power shortages, with mines turning to expensive power imports to avert shutdowns, supported by high copper prices. The Zambian budget pencils in a 10% rise in copper production per annum, reaching 1 013kmt of copper in 2027, as a result of US\$7.4bn in planned five-year capital investment spend (or 26% of Zambia's GDP) by mining companies.

An example of a jurisdiction where we have zero local currency exposure is Nigeria. Despite the naira having lost more than 70% of its value since the time that the Fund exited its Nigerian local currency debt positions, we have not sought to re-enter the market given concerns around ongoing financial repression of fixed income investors. Even though two-way foreign exchange flow has recommenced, a new issue emerged in 2024 as fixed income portfolio investors have attempted to liquidate and repatriate their naira debt holdings. The local bank cash reserve ratio (or percentage of bank deposits that must be held with the central banks) has stood at 45%, a level high enough to suck liquidity out of the market and cause a domestic funding squeeze. As such, local banks have been constrained from buying local debt as foreigners attempt to repatriate holdings. Barriers to exiting local debt investments have thus persisted in a new form, despite the improvement in foreign exchange liquidity.

In the last quarter, the Fund took profit on its South African government bond positions and upweighted local currency debt investments in select undervalued markets to 20% of the Fund. The Fund also entered a new Panoro Energy US dollar corporate bond position that is secured by shares and a super-senior debt ranking. Panoro is an independent oil company operating offshore of the Gabon, Equatorial Guinea and Tunisian coastlines, with a strong balance sheet and management team. The company is also held to high governance standards given its Norwegian listing and majority Norwegian-investor ownership.

Commentary contributed by Thalia Petousis

Fund manager quarterly commentary as at 31 December 2024 **ALLANGRAY**

Fund manager: Thalia Petousis Fund inception date: 27 March 2013

Registration number: 47091

C Class 31 January 2025

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Performance

Collective investment schemes (unit trusts or mutual funds) are generally medium- to long-term investments. Where annualised performance is mentioned, this refers to the average return per year over the period. The value of shares or the investment may go down as well as up and past performance is not necessarily a guide to future performance. Movements in exchange rates may cause the value of underlying international investments to go up or down. Neither the Investment Manager, the Fund, nor the Representative provides any guarantee regarding the capital or the performance of the Fund. Performance figures are provided by the Investment Manager and are for lump sum investments with income distributions reinvested. The performance graph is for illustrative purposes only. Actual investor performance may differ as a result of the investment date, the date of reinvestment and applicable taxes. The yield is current, calculated as at month-end.

J.P. Morgan Index

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FTSE Russell Index

Source: London Stock Exchange Group plc and its group undertakings (collectively, the "LSE Group").

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Share price

Share prices are calculated on a net asset value basis, which is the total market value of all assets in the Fund, including any income accruals, less any permissible deductions from the Fund, divided by the number of shares in issue. Forward pricing is used. The weekly price of the Fund is normally calculated each Friday. Purchase requests must be received by the Registrar of the Fund by 17:00 South African time on that dealing day to receive that week's price. Redemption requests must be received by the Registrar by 17:00 South African time on the dealing day on which shares are to be redeemed to receive that week's price. Share prices are available on www.allangray.co.za.

Fees and charges

Permissible deductions from the Fund may include management fees, brokerage, securities transfer tax, auditor's fees, bank charges and custody fees. A schedule of fees, charges and maximum commissions is available on request from the Representative.

Total expense ratio (TER) and transaction costs

The TER is the annualised percentage of the Fund's average assets under management that has been used to pay the Fund's actual expenses over the past one- and three-year periods. The TER includes the annual management fees that have been charged (both the fee at benchmark and any performance component charged) and other expenses like audit fees. Transaction costs (including brokerage, securities transfer tax and investor protection levies where applicable) are shown separately. There are no explicit brokerage charges in global bond markets. The broker rather takes an undisclosed spread between the purchase and sale price. The spread (charge) can vary from negligible to substantial depending on the asset and market circumstances. The disclosed transaction charge is therefore zero but in reality, there are transaction costs which reflect in the Fund's returns. We aim to minimise costs by keeping our trading activity to a minimum and always seeking out the most favourable price when buying and selling assets. Transaction costs are necessary costs in administering the Fund and impact Fund returns. They should not be considered in isolation as returns may be impacted by many other factors over time, including market returns, the type of fund, the investment decisions of the investment Manager and the TER. Since Fund returns are quoted after the deduction of these expenses, the TER and transaction costs should not be deducted from published returns. As collective investment scheme expenses vary, the current TER cannot be used as an indication of future TERs. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. Instead, when investing, the investment objective of the Fund should be aligned with the investor's objective and compared against the performance of the Fund. The TER and other funds' TERs should then be used to evaluate whether the Fund performance offers value for money. The sum of the TER and transaction costs is shown as the total investment charge (TIC).

African markets

There are significant risks involved in investing in securities listed in the Fund's universe of emerging and developing countries, including liquidity risks, sometimes aggravated by rapid and large outflows of "hot money" and capital flight, concentration risk, currency risks, political and social instability, the possibility of expropriation, confiscatory taxation or nationalisation of assets and the establishment of foreign exchange controls which may include the suspension of the ability to transfer currency from a given country. African countries have varying laws and regulations and, in some, foreign investment is controlled or restricted in varying degrees.

Capacity

The Fund currently has limited capacity. The Investment Manager may, at its discretion, refuse a subscription or phase a subscription into the Fund over a number of dealing days. Total investor redemptions may be limited to US\$5m or 2.5% of the Fund (whichever is less) per dealing day. The Investment Manager retains the right to distribute all or part of any redemption proceeds in specie (in kind).

Fair value pricing

The board of directors of the Fund (the "Board") may fair value the Fund's assets in accordance with the Board's fair value pricing policies if: 1) the closing market quotations or official closing prices are not readily available or do not accurately reflect the fair value of a Fund asset; or 2) the value of a Fund asset has been materially affected by events occurring before the Fund's pricing time but after the close of the exchange or market on which the asset is principally traded. The Board delegates the responsibility for fair value pricing decisions to a valuation committee of the Investment Manager.

Contractual risk

The Fund can use derivatives to manage its exposure to currencies and/or interest rates and this exposes the Fund to contractual risk. Contractual risk includes the risk that a counterparty will not settle a transaction according to its terms and conditions because of a dispute over the terms of the contract (whether or not bona fide) or because of a credit or liquidity problem, causing the Fund to suffer a loss. Such contract counterparty risk is accentuated for contracts with longer maturities where events may intervene to prevent settlement, or where the Fund has concentrated its transactions with a single or small group of counterparties.

Derivatives

Borrowing, leveraging and trading securities on margin will result in interest charges and, depending on the amount of trading activity, such charges could be substantial. The low margin deposits normally required in futures and forward trading, which the Fund may utilise, permit a high degree of leverage. As a result, a relatively small price movement in a futures or forward contract may result in immediate and substantial losses to the investor. Price movements of forward contracts and other derivative contracts in which the assets of the Fund may be invested are highly volatile and are influenced by, among other things, interest rates, changing supply and demand relationships, trade, fiscal, monetary and exchange control programmes and policies of governments, and national and international political and economic events and policies. Forward contracts are not traded on exchanges and are not standardised; rather, banks and dealers act as principals in these markets, negotiating each transaction on an individual basis. Trading in forward contracts is substantially unregulated and there is no limitation on daily price movements.

FTSE/JSE All Share Index and FTSE/JSE All Bond Index

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Important information for investors

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